

## Message Text

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44

ACTION COME-00

INFO OCT-01 AF-10 EUR-25 ISO-00 INT-08 AID-20 CIAE-00

EB-11 FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07

OPIC-12 SPC-03 CIEP-02 LAB-06 SIL-01 OMB-01 DRC-01

/121 W

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R 070930Z NOV 73

FM AMCONSUL LUBUMBASHI

TO SECSTATE WASHDC 1396

INFO AMEMBASSY BRUSSELS

AMEMBASSY KINSHASA

ENYMBASSY LUSAKA BY POUCH

AMCONSUL BUKAVU BY POUCH

AMCONSUL KISANGANI BY POUCH

UNCLAS LUBUMBASHI 393

E.O. 11652: NA

SUBJ: GECAMINES EXPANSION AND PURCHASING PLANS

REF: LSHI A-36, KINSHASA A-187, LSHI 374.

SUMMARY: NEW GECAMINES FIVE YEAR EXPANISON PLAN ,  
AWAITING MOMENTARY GOZ APPROVAL, WILL EMPHASIZE IN-COUNTRY  
REFINING AS WELL AS EXPANDED PRODUCTIONS. PLAN WILL COST  
ABOUT \$60 MILLION, OF WHICH EXIMBANK  
WOULD HOPEFULLY PROVIDE 20 OR MORE MILLION DOLLARS CREDIT,  
AND PROVIDES SUBSTANTIAL OPPORTUNITIES FOR VIGOROUS AMERICAN SALES  
EFFORTS. END SUMMARY.

1. FORMAL GOZ APPROVAL OF GECAMINES NEW FIVE YEAR EXPANSION PLAN  
IS EXPECTED WITHIN WEEK. PLAN CALLS FOR SPENDING \$160 MILLION TO  
INCREASE COMPANY'S MINING AND REFINING CAPACITY AND TO IMPROVE  
INDUSTRIAL AND SOCIAL INFRASTRUCTURE.

2. GREAT EMPHASIS IS PLACED ON INCREASING IN-COUNTRY

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REFINING CAPACITY. GECAMINES NOW REFINES ONLY HALF OF ITS COPPER

OUTPUT TO COMMERCIAL STANDARDS BUT INTENDS INCREASE TO SEVENTY FIVE PERCENT BY 1980, I.E., TO REFINE ALL AUGMENTIVE COPPER PRODUCTION PLUS ADDITIONAL 90,000 TONS OF CURRENT CAPACITY.

3. TO ACCOMPLISH THIS MAJOR INCREASE IN REFINING CAPACITY GECAMINES INTENDS TO SOON REQUEST TENDERS, TO BE SUBMITTED BETWEEN APRIL AND JUNE 74, FOR TURNKEY PROJECTS TO CONSTRUCT:

- A. CONCENTRATOR PLANT WITH ANNUAL CAPACITY OF 4 MILLION METRIC TONS.
- B. OXYGENATION PLANT.
- C. SULFURIC ACID PLANT
- D. FLASH SMELTING PLANT WITH ANNUAL CAPACITY OF 100,000 METRIC TONS
- E. COBALT PLANT WITH ANNUAL CAPACITY OF 4,000 METRIC TONS.

4. COMMENT: GECAMINES OFFICIALS ARE FRANK TO SAY THEY BELIEVE THAT, ALTHOUGH AMERICAN FIRMS ARE FREE TO COMPETE FOR ALL THESE METALLURGICAL PROJECTS, ON THE CONCENTRATOR BIDS FAIR TO BE PURCHASE FROM US. GECAMINESSEEMS ALREADY DECIDED ON FLASH SMELTER FROM FINLAND AND MUCH OF OTHER EQUIPMENT APPEARS LIKELY TO BE SUPPLIED BY EUROPEAN SOURCES UNLESS US MAKES GOOD SHOWING.

5. ON PRODUCTION SIDE GECAMINES PLANS TO OPEN TWO NEW OPEN PIT MINES AT DIKOLOBWE AND MASHAMBA SOUTHWEST OF KOLWEZI. RELEVANT EQUIPMENT TO BE PURCHASED IN US INCLUDE TWO LARGE SHOVELS, 15 DUMPERS, 5 BULLDOZERS, AND 5 GRADERS.

6. ON FINANCING, GECAMINES NOW ESTIMATE IT WILL NEED TO REQUEST EXIMBANK LOANS TOTALLING MORE THAN 21 MILLION DOLLARS, OF WHICH 13 MILLION FOR NEW MINING EQUIPMENT, 8 MILLION FOR CONCENTRATOR, PLUS UNDETERMINED AMOUNT FOR REPLACEMENT MINING EQUIPMENT. THESE FIGURES COULD JUMP, OF COURSE, IF US FIRMS GOT MAJOR PARTS OF THE OTHER ACTION. GECAMINES AUTHORITIES PLAN TO APPLY FOR EXIM LOAN IN THREE PHASES JUST AS THEY APPLIED FOR EARLIER LOAN, THE FIRST BEING SHARPLY DEFINED, THE SECOND LESS SO, AND THIRD BEING INDEFINITE TO BE USED ONLY IF NECESSARY. GECAMINES APPEARS CONFIDENT OF RESPONSIVE ATTITUDE FROM FINANCIERS DUE TO ITS EXCELLENT DEBT STRUCTURE.

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7. DURING COURSE OF THIS EXPANSION, GECAMINES LABOR FORCE WILL EXPAND BY 2250 FOR WHOM HOUSING MUST BE CONSTRUCTED, IN ADDITION, GECAMINES IS BEHIND HOUSING SCHEDULE FOR 2000 OF ITS PRESENT WORKERS. IT HOPES TO GET 30-40 MILLION DOLLARS VIA WORLD BANK LOAN FOR THIS PURPOSE.

3. US IS NATURAL MARKET FOR PURCHASING BIG OPEN PIT EQUIPMENT AND GECAMINES DECISION TO BUY AMERICAN WAS

PREDICTABLE. CONSULATE, HOWEVER, FINDS IT HARD TO ACCEPT THAT EUROPEAN FIRMS ARE NECESSARILY MORE ADVANCED AND MORE EFFECTIVE THAN AMERICAN FIRMS IN LARGE SCALE METALLURGICAL PROCESSING. SIMILARLY, WE SUSPECT THAT US VOLUME HOUSING TECHNIQUES COULD PROFITABLY PROVIDE AN ECONOMIC ANSWER TO ONE OF SHABA'S MOST PRESSING PROBLEMS: URBAN HOUSING. IN SUM, VERY SUBSTANTIAL SALES OPPORTUNITIES LIE JUST AHEAD. WE HOPE SOON TO SEE AMERICAN BUSINESS PURSUING THEM ON THE SPOT.  
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